

RED ONE

Powered by NetSuite

Built for Restaurant Equipment Distributors

Our **RED ONE powered by NetSuite solution** is an end-to-end, cloud-based platform designed specifically for **restaurant equipment distributors**. RED ONE provides everything you need to drive growth and operational efficiency in a single solution across your organization.

Velosio and NetSuite enable you to **optimize** business processes, reduce IT costs, and improve employee productivity. You can finally gain **real-time visibility** of your business directly from your desktop and mobile device.

RED ONE saves your team countless hours by also providing integration with **AutoQuotes**—the leading tool for configuring, pricing, quoting (CPQ).

Best of all, RED ONE eliminates the inefficiencies and costs of multiple, disconnected systems and the frustrations of trying to manage your business from spreadsheets.

Our clients are experiencing **many benefits** including:

- Reduced IT costs
- Accelerated month-end close
- Faster order-to-cash cycle
- Lower invoicing costs
- Higher employee productivity

Features to transform your business and drive growth

- Financial Management and Reporting
- A/R, A/P, Purchasing, Invoicing
- CRM for Marketing, Sales and Service
- Sales Order Management
- AutoQuotes integration
- PO Consolidation
- Shipping integration
- Demand planning and forecasting
- Rebate Management
- Inventory and Warehouse Management
- eCommerce
- Project tracking for Engineering, Design and Installation
- Point of Sale (POS)
- Business Intelligence and Dashboards
- Automated Workflows and Notifications
- Remote and Mobile ready

Velosio RED ONE Highlights:

DESIGNED FOR A MODERN COMPANY

Cloud-based, mobile-enabled and social, RED ONE powered by NetSuite frees your business from antiquated PC-based, disconnected systems. At its core, NetSuite provides a dynamic, easy-to-use platform designed for all users across your business which can be accessed from any device, at any time. Now you can give front-office and back-office team members a true real-time view of your customers, vendors, inventory and results.



BUILT-IN BUSINESS INTELLIGENCE

RED ONE delivers a single-version of the truth and provides real-time insights into key business performance indicators for a complete view of the organization. This enables you to quickly identify up-sell opportunities, operational constraints, overstocked items, your most profitable products and much more.

COMMERCE-READY CAPABILITIES FOR B2B AND B2C

Deliver the service you've always wanted to provide through a seamless brand experience by unifying ecommerce and in-store POS to order management, inventory, merchandising, marketing, financials and customer service.

A PARTNER YOU CAN TRUST

Velosio's years of experience with business applications translate to a deep bench of tenured team members with knowledge across **ERP**, **CRM**, **BI** and **Cloud**. We've earned recognition from Microsoft and NetSuite as a top performing partner. With thousands of clients across Velosio's products and services, we've had the opportunity to not only work with a wide variety of industries, but to help enable a modern work environment for our clients.

A TEAM OF EXPERIENCED AND CERTIFIED NETSUITE EXPERTS

Successful implementations require a mix of knowledge and experience in key areas including accounting, operations, technical development, and project management. Real-world experience is also a large part of understanding your business challenges and constraints. Our team has a diverse set of skills and experiences and is well equipped to bring fresh ideas to your business. Further, with dozens of certifications from NetSuite, you can have confidence from the very first kickoff meeting.

These are just a few of the rich features in RED ONE for restaurant equipment suppliers. Learn more about the entire solution and see where you can benefit the most. Visit www.velosio.com/red-one for details.

“Velosio's RED ONE solution built on NetSuite has delivered a 15% productivity improvement from efficiencies and streamlined processes. The system gives us reporting and analytics for management to make real-time data driven decisions. Now we can focus on driving real value to our company with the time and tools we gain from RED ONE.”

Jameel Burkett,

CEO and President
Burkett Restaurant Equipment
and Supplies

“We never would have made it through this year if we hadn't had Velosio implement NetSuite last year. I'm so thankful I worked with Velosio. Having a team of consultants that know us and continue to work with us as we leverage more of NetSuite has been great.”

Colleen Williams

Head of Operations, Norstar

Take the first step!
Learn more at
velosio.com/red-one
or call us at 1.888.725.2555.

**ORACLE
NETSUITE**

4 STAR AWARD
2021 ★★★★★

Velosio is a new leader in cloud, that simplifies your journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. www.velosio.com/red-one