



Empower Your Sales Team with Dynamics 365 Sales

From AI and data-driven insights, to integrated tools that optimize your sales process and close deals faster, Dynamics 365 Sales can empower your sales team to exceed targets, enhance customer relationships, and drive sustainable growth.

Key Benefits

1. AI-Driven Insights

Predictive Analytics: Use AI to predict customer needs and recommend next best actions, helping your sales team stay ahead.

Lead Scoring: Identify and prioritize leads with AI-based scoring to focus efforts on the most promising opportunities.

Sellers have seen a **7% increase in close rates** with AI-driven insights.

2. Enhanced Customer Engagement

360-Degree Customer View: Access a complete view of your customers, including past interactions, preferences, and purchase history.

Personalized Communication: Tailor your communication strategies based on real-time insights to build stronger relationships.

Sellers were **15% more efficient** when collaborating with team members using Dynamics 365 Sales.

3. Streamlined Sales Process

Integrated Tools: Seamlessly integrate with Microsoft 365, Teams, and LinkedIn to streamline communication and collaboration.

Automated Workflows: Automate repetitive tasks like data entry and follow-ups, freeing up your team to focus on selling.

30 hours saved in each new seller's onboarding.

Sales Managers experienced a **60% reduction in time spent gathering, analyzing, and reporting on sales data.**

Sales Operations Leaders saved up to **200 hours each year** on managing sales processes.

4. Sales Performance Optimization

Customizable Dashboards: Monitor performance with real-time dashboards that provide insights into sales activities, pipeline health, and individual performance.

Gamification: Motivate your team with gamified incentives that encourage healthy competition and drive better results.

Sales Managers saved **15 hours in onboarding each new seller** through improved processes and tools.

5. Mobile Productivity

Sales On-the-Go: Access sales data, manage leads, and collaborate with your team from anywhere using the Dynamics 365 mobile app.

Offline Capabilities: Work without interruption even when offline, with automatic syncing once reconnected.

Client Success Story

Discover how Global Strategy Group increased their sales productivity and saved money after implementing Dynamics 365 Sales.

[Global Strategy Group uses CRM, PSA, and ERP | Velosio](#)

Why Choose Dynamics 365 Sales?

Scalable & Flexible: Adapt to your business's growth with a scalable platform that evolves with your needs.

Secure & Compliant: Rely on Microsoft's enterprise-grade security and compliance standards to protect your data.

Work With Us

Ready to Transform Your Sales? Contact us today for a personalized demo and see how Dynamics 365 Sales can help your team achieve more.

[Contact Us | Contact Velosio by Phone, Chat or Email](#)

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