You're Stuck in Neutral

You may have seen the demonstrations, and called the references, but you still have questions. You've heard about the exciting innovations emerging from Microsoft related to Copilot and AI, but will D365 Finance and Supply Chain Management deliver industry-standard best practices? Will it adapt to your unique requirements? Will it provide the specific business value that will transform your business? And most important, will your team adopt and adapt to the new system? A new ERP is a big investment, and you want to get this right.

Make Your Decision – Definitively

You test drive a car before you buy it, because you want to see how it handles and make sure that it meets your needs. Why should your new ERP be any different? The *Velosio Finance & Supply Chain Management Test Drive* will help you do just that. The *Test Drive* will:

- Ensure alignment to executive priorities
- Validate the most impactful value propositions
- Provide a manageable budget and timeframe to evaluate the value to your organization
- Allow your team to get hands-on with the technology
- Definitively answer your selection questions
- Be fully leveraged by the implementation team if you move forward

Plan the Route

To make sure that you can make the decision with confidence, we'll start by facilitating a workshop with both executives and functional leaders. We'll collaborate to:

- Define the ERP value proposition, business drivers, and economic value
- Determine the unaddressed selection criteria and uncertainties
- Identify high-value use cases to answer the open questions
- Agree on success criteria for those use cases
- Establish a plan

Drive Toward Certainty

Assemble the Solution

- Stand up a baseline environment & install Velosio's AXIO industry accelerators
- Configure the high-value use cases
- Import select master data using Velosio's AXIO data import templates

Conference Room Pilot

- Demonstrate the solution to functional leaders and refine it based upon their feedback
- Facilitate comprehensive hands-on use of the system by the team
- Score high-value use cases against success criteria

Executive Presentation

- Demonstrate the high-value use cases
- Share feedback from the conference room pilot and evaluate success
- Confirm the economic case
- Facilitate decision-making and chart a path forward

Get Behind the Wheel

Depending upon the breadth and complexity of your open questions, the Test Drive typically costs $75k - $125k and can be delivered in 4 – 6 weeks. If you move forward, the work delivered during the *Test Drive* can be leveraged and will reduce your implementation cost. Most important, the *Velosio Test Drive* can help you make this critical decision with clarity and confidence.